

# CAPABILITY STATEMENT

# Trabian Turner

**Director of Client Management** 

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## **COMPANY OVERVIEW**

LaTrae Consulting Group (a dba of TL Turner Holdings Inc.) is a full-service staffing and consulting agency, headquartered in Orlando, Florida. Our Agency utilizes strong relationships, and specific, customized solutions to help organizations improve their business performance. We place top quality personnel with reputable employers to help increase company productivity and efficiency. As a certified MBE, LaTrae Consulting is committed to connecting businesses with top diverse talent at every level of their organization, from Laborers and Skilled Technicians, to Team Leaders and Organizational Management.

#### **KEY DIFFERENTIATORS**



**Our Team** – Our team consists of industry specific recruiters, with multiple years of experience sourcing, screening, pipelining, and placing quality candidates.

**Our Clients** – We are very selective with our company partnerships to ensure the best companies get the best candidates. From local family owned establishments to global enterprises, quality is key.



**Our Candidate Pipeline** – We are just as selective with our candidate pool as we are with our client base. We only present the best viable candidates to our clients. No sandbagging. The best for the best.



**Personal Approach, Rapid Results** – We are not a one size fits all agency. We utilize a unique and very personal approach to our recruiting and client management methods. Each client has a dedicated Client Manager, who is available by phone, text, or email at a moment's notice. This provides real time, custom tailored action items, and faster, more efficient results.



**Multinational Coverage** – Our client list includes local, regional, Fortune 500, and international footprints. We are currently souring in all 50 states, most of the Caribbean, Mexico, and Canada.



**Long Term Relationships** – More than 90% of our clients are repeat clients, who call on us when they expand or need a fast and reliable placement for a must have requisition.

# **CORE CAPABILITIES**

We specialize in providing customized Direct Hire staffing and consulting solutions for organizations in the following industries and sectors:

**Construction:** Heavy Equipment Technicians, PLC technicians, Electrical and Civil Engineers, Equipment, HVAC Operators, Mobile Technicians, Site Foremen, Project Managers, Executive Management

Transportation (All sectors): CDL Drivers and operators, Diesel Technicians, CNG, PLC Technicians, Rail Technicians, Intermodal Technicians, Shift Supervisors, Lead Techs, Superintendents, Directors, and Executive Leadership

Manufacturing & Production: Maintenance Mechanics, Industrial Electricians, Machine Operator, CNC, Tool & Die, Production Supervisor, Quality Control, Operations Managers, Industrial, Mechanical, Manufacturing and Electrical Engineers Environmental Waste Solutions: Heavy Equipment Technicians, Diesel Mechanics, E&I Technician, Drivers, Operators, Material Handlers, Landfill Operations, Recycling Plant Operations

## **NAICS CODES**

561310	Employment Placement Agencies
561311	Employment Placement Agencies
561312	Executive Search Services
561320	Temporary Help Services
561210	Facilities Support Services
561110	Professional, Scientific & Technical Services
532412	Construction, Mining, and Forestry Machinery and
	Equipment Rental and Leasing
561330	Professional Employer Organizations
561499	All Other Business Support Services
336120	Heavy Duty Truck Manufacturing
811310	Commercial and Industrial Machinery and Equipment
	Repair and Maintenance
237310	Highway, Street, and Bridge Construction
811198	All Other Automotive Repair and Maintenance
811213	Communication Equipment Repair and Maintenance
237990	Other Heavy and Civil Engineering Construction
811219	Other Electronic and Precision Equipment Repair and
	Maintenance
333131	Mining Machinery and Equipment Manufacturer

MBE Certified – Minority Business Enterprise – NMSDC Small Disadvantaged Business (SDB)